MAKKI DEMOLITION

Everything in the app

Every page and every button, in the app's own words

SIGN IN

- Sign in
- Role cards
- Install app
- Search
- Notifications
- Sign out
- DEMO band

MONEY

- Collections
- Outstanding
- To invoice
- Payments
- Payroll
- Payroll hours
- Approve the week
- Export CSV
- Accounting overview
- QuickBooks

QUOTES

- Pipeline
- Proposals
- Estimating overview
- My quotes
- Win rate
- Bid vs actual
- Print / PDF

JOBS

- Owner dashboard
- My overview
- Jobs & P&L
- My jobs
- Project book
- Permits & readiness
- Job modal
- Job switcher
- Job book tabs
- Cost codes
- Change orders
- T&M day
- Documents
- Closeout report
- Job-site map

SCHEDULE

- Schedule board
- Crew board
- Timeline
- My schedule
- Click a cell
- Drag a day
- Ticket block
- Week back / forward
- Text the week

ON SITE

- Start day
- Timesheet
- Safety talk
- Talk to type
- Site photos
- End-of-day check
- Reset daily
- Today
- End of day
- Yes, I attended

PEOPLE

- Team & access
- Add member
- Edit member
- Remove member
- Who sees what
- Reset switches
- Tickets & certs
- My crew
- My tickets
- Add to crew
- Ticket archive

SAFETY

- Safety
- Report an incident
- Log an inspection
- Close an action

GEAR

- Equipment
- Inventory
- Materials
- Asset QR code

SCAN

- Hard-hat scan
- Machine scan
- Inspector view

EVERY PAGE

- Live search
- Column filters
- Period dropdown
- Chart tooltip
- Phone cards
- Nav groups

Every workflow

Seventeen, start to finish

1. Getting in
2. The owner's morning
3. New job comes in
4. The project book
5. Crews on the week
6. A day on site
7. He never logs in
8. An abatement job
9. Something goes wrong
10. Extra work, going over
11. Job done, money in
12. Payroll week
13. A ticket expiring
14. A new man starts
15. Equipment out
16. Running it by text
17. Demo becomes real

Each one is a page of its own in the appendix behind this deck.

Ali's day

OWNER

Fifteen of the seventeen workflows are his

Dashboard
revenue, jobs, owed, profit

Quote won
a live job, one tap

PART BUILT
Job opens
scope, crew, permits

Onto the board
booked, or refused with why

Start Day
the office sees it

NOT BUILT
Inspector asks
one press, the file

Near miss
an owner, a date

Cost code over
bid against actual

Job finishes
closeout, a draft invoice

Friday
hours, flags, one CSV

PART BUILT
Ticket expiring
who cannot be booked

New man
rate, tickets, hard-hat code

Gear out
owned or rented

PART BUILT
He texts it
answered, nothing moves

PART BUILT
Real lists in
demo data out

The foreman's day

FOREMAN

Eight workflows, all off his own phone

The job's book

who is ready, who is blocked

His crew on the week

no man without the ticket the job needs

Start Day

the right forms, and the hour flags

NOT BUILT

A labourer never answers

it goes on his list. He phones him

PART BUILT

An abatement job

JHA, safe work practice, talk, SDS

Something goes wrong

near miss, stop work or injury, from site

Extra work asked for

he logs a T&M day. No price on his copy

He needs a machine

where it is, when it was inspected

The crew's day

WORKER

A login for the men who want one, and none for the men who don't

The Crew login

today, his week, his tickets, a hard-hat code

His own Today page

his job, his hours, nobody else's

His own week

on his own phone

A ticket expiring

he sees his own, expired ones included

NOT BUILT

He never logs in

two texts a day, no app. A number, about $10–20/mo

The office

ESTIMATOR BOOKKEEPER

The estimator and the bookkeeper, and what never reaches either

ESTIMATOR The estimator

PART BUILT

A request comes in lands in the Pipeline, on the win rate either way

Never reaches this login | No job list. His own quotes. Never a profit or a margin.

BOOKKEEPER The bookkeeper

PART BUILT

A job finishes it shows on her To Invoice list

PART BUILT

Payroll week hours only — no rates, no pay, no cost

Never reaches this login | Money owed, and the invoice. Never profit, never margin.

Who gets a login, and what each one sees

Five logins — what each may open, and which numbers never reach it

THE FIVE LOGINS →	OWNER	BOOKKEEPER	ESTIMATOR	SITE LEAD	CREW
CHART A What each login can open					
Dashboard — the screen it opens on	YES	YES	YES	YES	OWN TODAY PAGE
Jobs — pipeline, proposals, job P&L, project book	YES	NO	PROPOSALS ONLY	OWN JOBS ONLY	NO
Schedule — the board and the timeline	YES	NO	NO	YES	OWN WEEK ONLY
Money — collections, payroll, QuickBooks	YES	INVOICES ONLY	NO	NO	NO
People — team & access, tickets & certs	YES	NO	NO	OWN CREW ONLY	OWN TICKETS
Safety — incidents, corrective actions, inspections	YES	NO	NO	OWN JOBS ONLY	NO
Gear — equipment and inventory	YES	NO	NO	YES	NO
CHART B Which numbers ever reach that login					
Profit and margin on a job	YES	NO	NO	NO	NO
The sell price — what the job is worth	YES	AS THE INVOICE	NO	NO	NO
What the job cost — labour, sub, dump, material	YES	NO	NO	YES	NO
Cost codes — budget against spent	YES	NO	OWN BIDS ONLY	OWN JOBS ONLY	NO
Variance — how far over a cost code has gone	YES	NO	NO	NO	NO
The quoted value of a bid	YES	NO	OWN QUOTES	AS THE BUDGET	NO
Money owed — 30 / 60 / 90, and the holdbacks	YES	YES	NO	NO	NO
Hours worked — the timesheet and the payroll week	YES	OFF BY DEFAULT [1]	NO	OWN CREW ONLY	OWN HOURS
What an hour costs — rate, pay, and a man's day rate	YES	NO	NO	NO	NO
Change-order and T&M dollars [2]	YES	NO	NO	NO	NO

[1] The bookkeeper's Payroll hours page is off until the owner switches it on, one person at a time, on People › Team & Access. Even switched on it carries hours only — no rate, no pay, no cost.
[2] The site lead sees the change order itself and the T&M day log. The price on it is not on his copy at all.

What this proves | A number a login may not see is never sent to that login. It is not greyed out and it is not hidden — it is not in the data that reaches the phone, so it cannot leak.

MAKKI DEMOLITION

What we're going to do

What is standing up already, and the eight agents behind it

STANDING UP ALREADY

- The owner portal — five logins — LIVE
- This hive — its own line — LIVE
- The portal rebuilt to match Fieldflo — LIVE
- The seven Interface Plan items — LIVE
- The job-site map — LIVE
- The owner's rail, seven groups — LIVE
- **The website** — NOT BUILT
  never asked for, so never started

THE EIGHT AGENTS, IN ORDER

1. **The Assistant** — LIVE
   exact answers from the business data
2. **The Collector** — PART BUILT
   drafts, never sends. Nightly run not set
3. **The Foreman's Voice** — LIVE
   a voice note becomes a daily report
4. **The Ticket Keeper** — PART BUILT
   what expires, who is un-bookable
5. **The Estimator** — NOT BUILT
   waits on Ali's past quotes
6. **The Job Coster** — NOT BUILT
   waits on the payroll system
7. **The Safety Officer** — NOT BUILT
   waits on Ali's OHS documents
8. **The Clerk** — NOT BUILT
   waits on the QuickBooks click

Where it stands today

Checked, not remembered. Every figure is still demo data

LIVE, AND CHECKED

- **The owner portal** — HTTP 200 — LIVE
- **The home page** — HTTP 200 — LIVE
- **The Assistant** — ran, printed — LIVE
- **The Collector** — ran, printed — LIVE
- **The Foreman's Voice** — ran, filed a daily — LIVE
- **The Ticket Keeper** — ran, printed — LIVE
- **The seventeen workflow pages** — all exported, linked as the appendix — LIVE

NOT LIVE YET

- **The Collector's nightly run** — no schedule set — NOT BUILT
- **The Ticket Keeper's weekly run** — no schedule set — NOT BUILT
- **Ali on this line** — needs his Telegramid — NOT BUILT
- **QuickBooks** — not connected — NOT BUILT
- **The crew texting line** — not bought — NOT BUILT
- **Agents 5 to 8** — each waits on one ask — NOT BUILT
- **Real Makki numbers** — every screen still says DEMO — NOT BUILT

What we need from Ali

OWNER

Seven asks. Each one unblocks something finished and waiting

Does Makki want a website?

The website. Never asked, so never started

A few past quotes

The Estimator — quotes in his own pricing

Which payroll system

The Job Coster — hours onto the right job

His OHS documents

The Safety Officer — eleven placeholders become his

QuickBooks: one Allow click

The Clerk, and invoices that match themselves

His Telegram id

Ali on this line himself

Real job-site addresses

Real pins on the map. Free with QuickBooks