



MAKKI DEMOLITION

Makki Demolition, **all in one place**

- All your numbers in one place.
- Your jobs, your money, your crews and your tickets.
- One login, on your desk and on your phone.
- Log in and click through it today.



In the office, and on site

IN THE OFFICE

- Every job, quote, invoice, crew and machine on one screen.
- Profit and margin show to you and to nobody else.
- It never guesses a number. If it does not have it, it says so.

ON SITE

- The foreman opens his phone and starts the day.
- Hours, the safety talk, and site notes he talks in.
- Nothing goes to a customer or an employee until you say yes.



Five logins. Each sees only their slice.

- **Owner:** everything, including profit and margin.
- **Bookkeeper:** what is owed and what to invoice.
No costs, no profit.
- **Estimator:** quotes and proposals. No profit.
- **Site lead:** his jobs, his crew, his budget. No profit.
- **Crew:** schedule, hours, tickets. No money at all.

MAKKI DEMOLITION
Team & Access
5 people · add someone by email and pick their role

Owner-only page — no other login can see or open it

Add a team member
Enter their Gmail / work email and pick a role — they get exactly that access.

FULL NAME
e.g. Jordan Blake

WORK / GMAIL EMAIL
name@company.com

ROLE
Owner

TEMPORARY PASSWORD
mekki2143

+ Add member

Team 5 people

Search name or email · Role: All 5 people

PERSON	ROLE	ACCESS	SIGN-IN
AM Ali Makki ali@makkidemolition.ca	OWNER	Full access — every job, cost, profit & receivable	ali · owner DEMO ACCOUNT
PN Priya Nair priya@makkidemolition.ca	BOOKKEEPER	Outstanding & to invoice only — never costs or profit	priya · books DEMO ACCOUNT
RC Ray Colwell ray@makkidemolition.ca	ESTIMATOR	Own quotes and own win rate — no profit, no margin, no jobs	ray · quotes DEMO ACCOUNT
SR Sam Reyes sam@makkidemolition.ca	SITE LEAD	Own jobs only — budget vs actual cost, schedule, own crew's tickets	sam · site DEMO ACCOUNT

OWNER Full access — every job, cost, profit & receivable

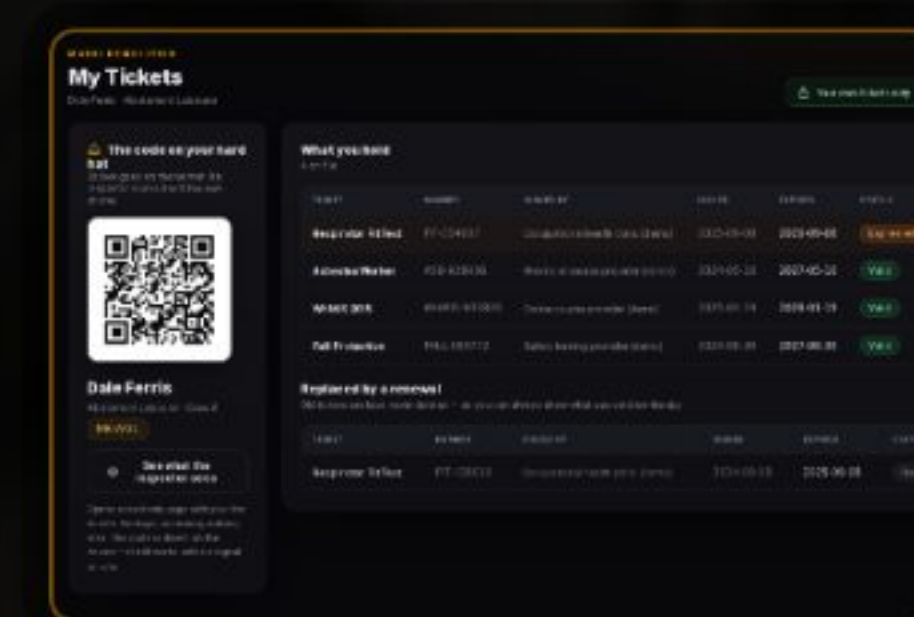
BOOKKEEPER Outstanding & to invoice only — never costs or profit

ESTIMATOR Own quotes and own win rate — no profit, no margin, no jobs



The hard-hat scan and the ticket block

- Each hard hat gets a code. An inspector scans it and sees the man's live tickets.
- Every ticket in one list. You are warned at 60 days and again at 30.
- A man without the right ticket cannot be put on a crew that needs it.



The crew login. Demo data.

A TICKET COMING UP FOR RENEWAL

- 1 On file, with its expiry date.
- 2 Warned at 60 days.
- 3 Warned again at 30.
- 4 Lapsed, he is blocked off that crew.
- 5 New ticket on file. The old one stays.

Steps 2, 3 and 4 happen by themselves. Not built yet: putting the new ticket on file from the app.



The foreman's day, on his phone

- One button starts the day.
- Timesheet, safety talk, and site notes he talks in.
- Each man confirms his hours and the talk on his own phone.
- You see who is on site and who confirmed.

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Start Day

J-240175 510 56 Street SW - started 22:29

Crew A - Abatement - Sat 22 Aug (demo day)

On site

5 men

Crew A - Abatement

Hours today

40

crew total

Safety talk

Not yet

run it before work starts

Confirmed

0 / 5

end-of-day answers in

5 men are blocked from this job

This site needs Crew A - Abatement's tickets plus CSE. Missing or lapsed

Dale Ferris

CSE

needed by the job

Marisol Vega

CSE

needed by the job

Otis Brandt

ASB

CSE

needed by the job

Petra Nowak

CSE

needed by the job

Mika Duarte

CSE

needed by the job

The office gets a note (demo - nothing is sent). Put a different man on it or get the ticket renewed.

Timesheet

Change the hours that are different. Saved as you type.

MAN

HOURS TODAY

TICKETS FOR THIS SITE

WEEK SO FAR

END OF DAY

Pre-job safety talk

Run through it with the crew, tick as you go.

TOPIC

Start Day: the crew, the hours, and who is blocked.

Demo data.



A new job, from the call to the crew on site

- 1 A request comes in. The quote drafts itself in your own pricing. **BY ITSELF · NOT BUILT**
- 2 You read the quote and change what you want. Two minutes. **YOU · 2 MIN**
- 3 The proposal writes itself off that quote: scope, in / out, price + GST, terms, signature lines. You print or save as PDF and send it. **BY ITSELF**
- 4 Customer says yes. One tap and it is a live job with a sell price. **YOU · ONE TAP**
- 5 The job carries its own book: permits with expiry, the tickets it needs, who on the crew is ready and who is blocked, cost codes. **BY ITSELF**
- 6 You drag the job onto a day and a crew. Any man without a ticket the job needs is refused. **YOU · ONE DRAG**

Steps 3 and 5 run by themselves. Step 1 will too, once we have a handful of your past quotes. Today you type the quote in.

Pipeline ① ② > Proposals ③ > Jobs & P&L ④ > Project Book ⑤ > Board ⑥

OWNER VIEW what Ali sees

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Project Book

17 jobs with tickets, permits, required tickets, notes, readiness

Owner access - click a job for scope, permits, waste analysis T&L

Permits expiring

6

0 months 10 days

Permits expired

1

expiring jobs

No permit on file

10

open jobs

Man blocked

25

not scheduling for these jobs

Open jobs

A job's own required tickets sit on top of its crew's - the book checks both

Search jobs or dates

Status: All Crew: All \$7 min

JOB	STY	CLIENT	CREW	PERMITS	EXTRA TICKETS	CREW	
J-240281	10 Zapher Circle SE	Wardbridge Yards Ltd	Crew C	None on file	crew's only	3 re	
J-240779	7085446 Street NW	Maplandia Contracting Co	Crew B	CRPRED	crew's only	2 re	
J-240051	5302 Quillen Drive NW	Stanswick Ventures	Crew C	Valid Expires in 90 days 19 d	CSE PAUL	1 re	
J-240078	132 Edgars SW	Hicks Day Holdings	Crew C	None on file	crew's only	3 re	
J-240611	2554 75 Street NW	Hennigsen Construction	Crew A	Valid	crew's only	1 re	
J-240179	51056 Street SW	Goodfellow Construction	Crew A	Expires in 90 days 52 d Expires within 90 days 14 d	CSE	5 re	
J-240452	6805 - 7th - 3 St NW	Beattie Developments	Crew C	Expires in 90 days 99 d	Valid	crew's only	3 re
J-240034	427 1st Ave SW						
940							

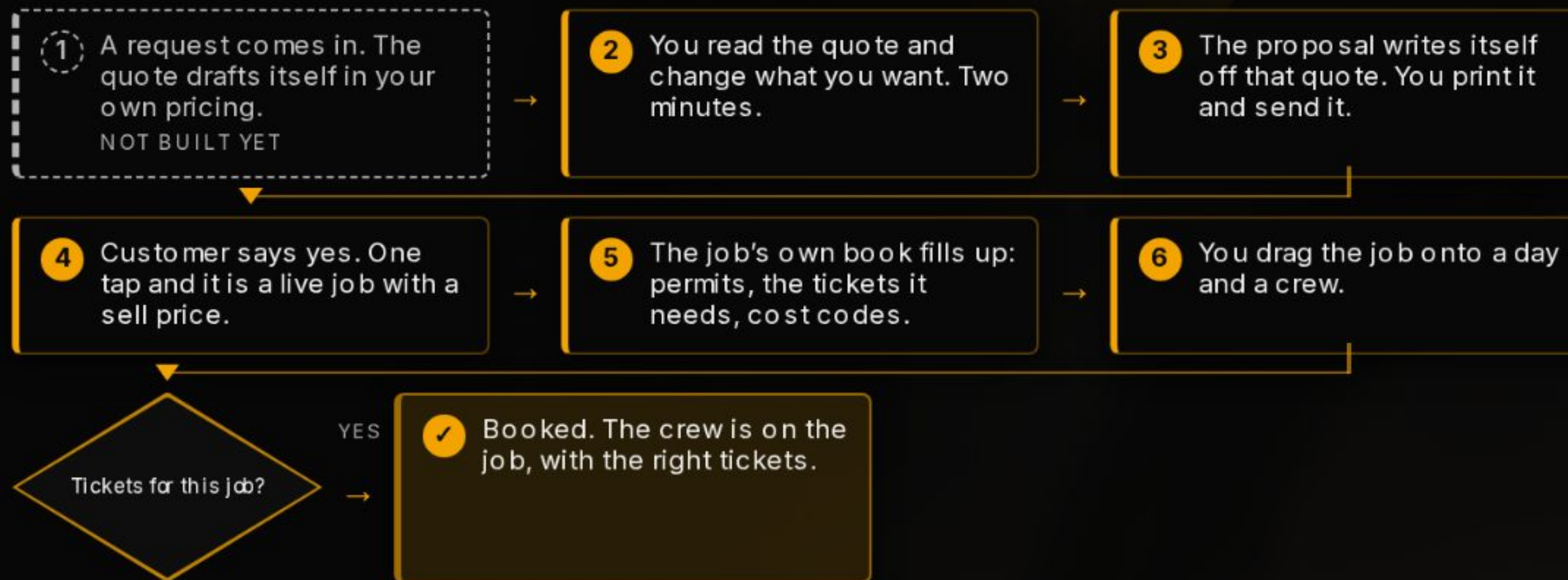
Owner > Jobs > ProjectBook · demo data

YOU DECIDE ■ Send a handful of past quotes (turns step 1 on) ■ Send your proposal wording and terms
■ Yes / no: proposals go from your own email, or from the app



A new job — the flow chart

■ You, or the app on its own ■ The foreman ■ The crew, or an inspector □ Not built yet ◇ where the flow splits in two



No — the board refuses the drop.

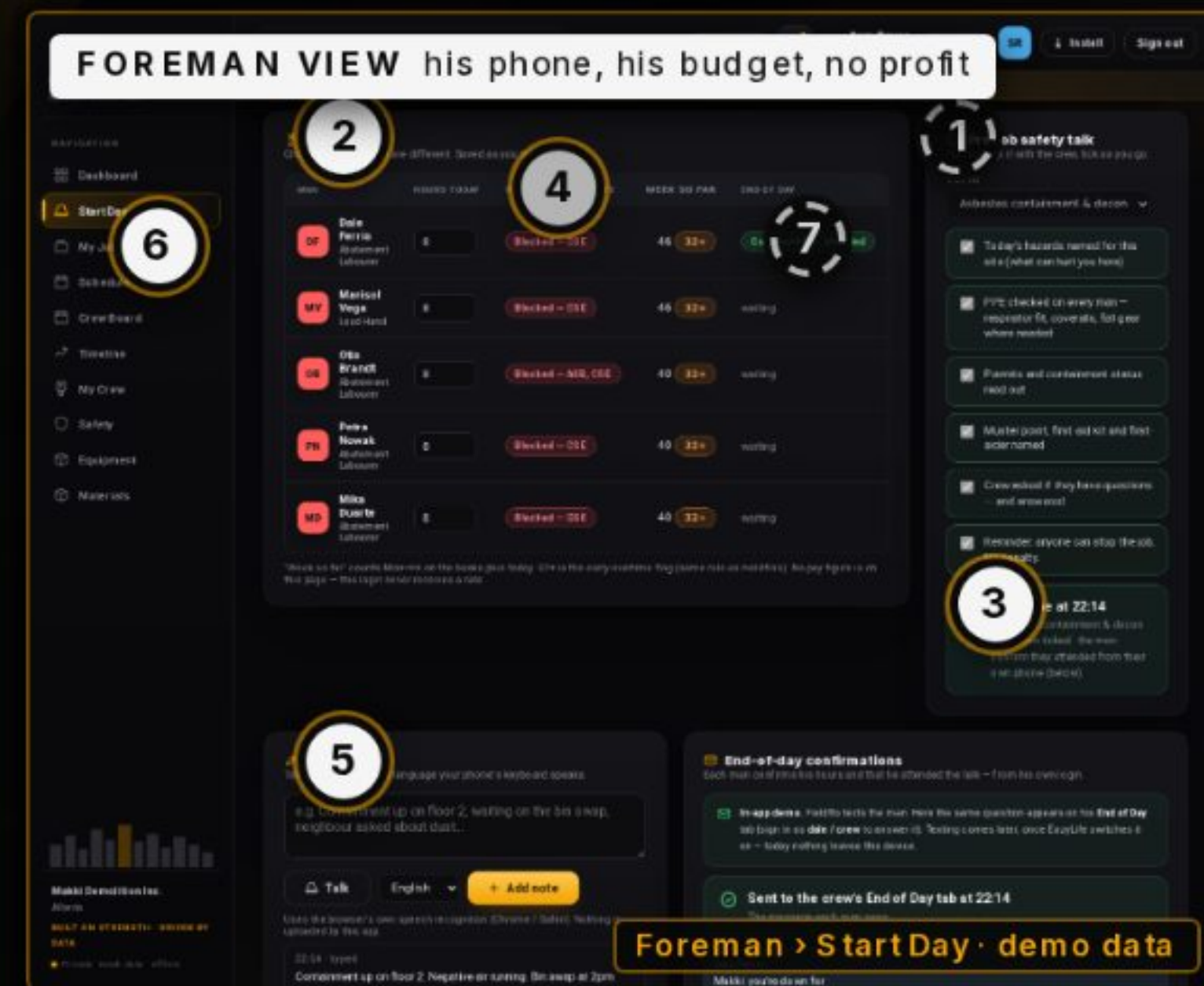
The same six steps as the slide before. Step 1 is the only one not built: today you type the quote in yourself.



A day on site, start to finish

- 1 6:45 a.m. Every man gets a text: site, toolbox talk, "Reply Y to sign off." His Y is the signature. **CREW · NOT BUILT**
- 2 Foreman opens Start Day, picks the site. The timesheet lists his men; a man missing a ticket is flagged. **FOREMAN**
- 3 He runs the safety talk off the checklist and taps "Talk done — crew briefed." **FOREMAN**
- 4 An inspector scans a hard hat and sees that man's live tickets. No login. **INSPECTOR**
- 5 Site notes typed or spoken, photos from the phone into the job's log. The containment log will go in here too. **FOREMAN**
- 6 Extra work asked for on site? He raises a change order or logs a T&M day from the job. **FOREMAN**
- 7 4:30 p.m. Each man gets a text: "Hours today: 8.5. Reply Y or the number." No reply: foreman phones. **CREW · NOT BUILT**
- 8 You see the day without asking: per crew, on site, talk done, hours confirmed. Over 32 h is flagged. **YOU**

Not built yet: the two texts (1 and 7) and the containment log (5). Today the men answer in the Crew login instead.



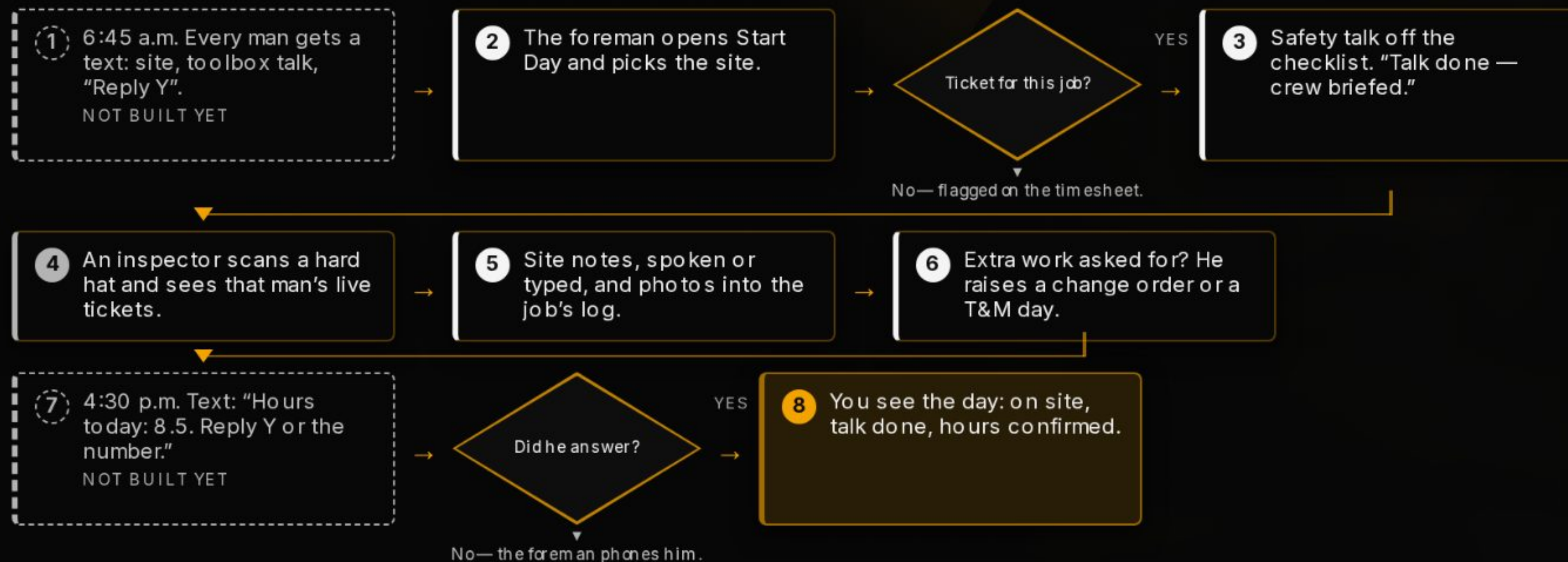
- 8 **Owner view.** Ali sees all of this on his Dashboard, "Who's on site today", without asking anyone.

YOU DECIDE ■ Yes / no: buy a Calgary text number (about \$10–20 a month) ■ Send the crew list: name + mobile ■ Yes / no on the two text wordings
■ Send your containment log form



A day on site — the flow chart

■ You, or the app on its own ■ The foreman ■ The crew, or an inspector □ Not built yet ◇ where the flow splits in two



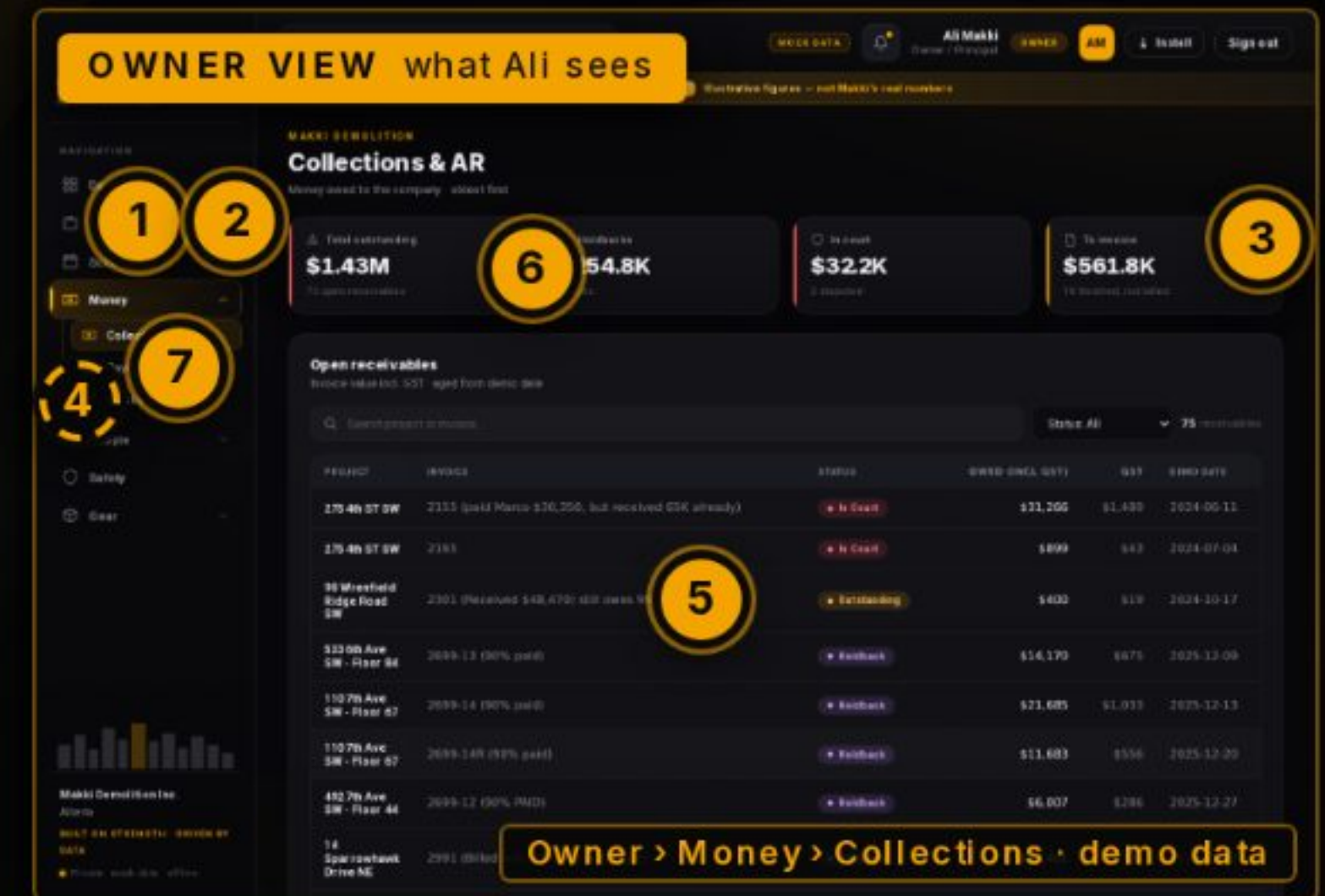
The same eight steps as the slide before. The two texts (1 and 7) are not built: today the men answer in the Crew login.



Job done to money in the bank

- 1 Job closed out. One closeout report, ready to print. **YOU**
- 2 Extra work approved? The change order raises the contract first, so the invoice is for the right number. **BY ITSELF**
- 3 That night the invoice drafts itself and waits. Nothing goes out. **BY ITSELF**
- 4 You read it and send it. Once QuickBooks is connected, one click makes it a real QuickBooks invoice. **YOU · QUICKBOOKS NOT BUILT**
- 5 Payment arrives and is marked against the job. With QuickBooks: this happens overnight on its own. **YOU**
- 6 What is still owed, by age, and what is held back: always the live figure. **BY ITSELF**
- 7 End of week: hours roll up per man per job. You approve; one CSV goes to payroll. The bookkeeper sees hours, never rates. **YOU**

Not built yet: the QuickBooks push (4) and matching a payment on its own (5). To day you mark the payment yourself.



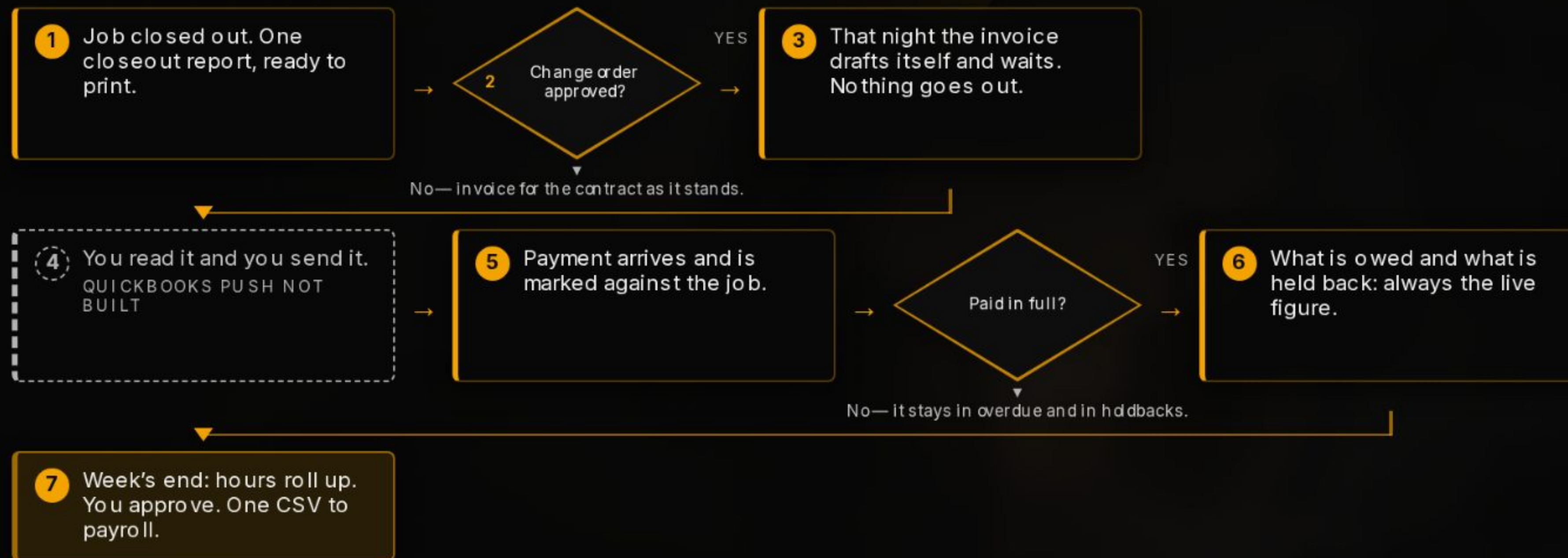
The bookkeeper sees this same page with cost and profit stripped out. Steps 1 and 2 sit under Jobs, 4 and 7 under Money.

YOU DECIDE ■ Fifteen minutes at your screen to connect QuickBooks (read-only first) ■ Send your invoice template and holdback terms
■ Yes / no: who sends invoices, you or the bookkeeper on your say-so



Job done to money — the flow chart

■ You, or the app on its own ■ The foreman ■ The crew, or an inspector □ Not built yet ◇ where the flow splits in two



The same seven steps as the slide before. Not built yet: the QuickBooks push (4) and matching a payment on its own (5).



An abatement job, from containment to the paperwork

1 The job is flagged abatement. Its book lists the asbestos notification, the tickets it needs (ASB, CSE), who is blocked.

BY ITSELF

2 Containment goes up. The log: area, negative-air readings, smoke test, who was inside and how long.

FOREMAN · NOT BUILT

3 Every man signs off the abatement talk. His ASB ticket is live on his hat for the inspector.

CREW

4 Each load out gets a waste manifest: hauler, landfill, material, weight, scale-ticket photo.

FOREMAN · NOT BUILT

5 One button prints the inspector's file: tickets, signed talks, containment log, manifests, photos.

BY ITSELF · NOT BUILT

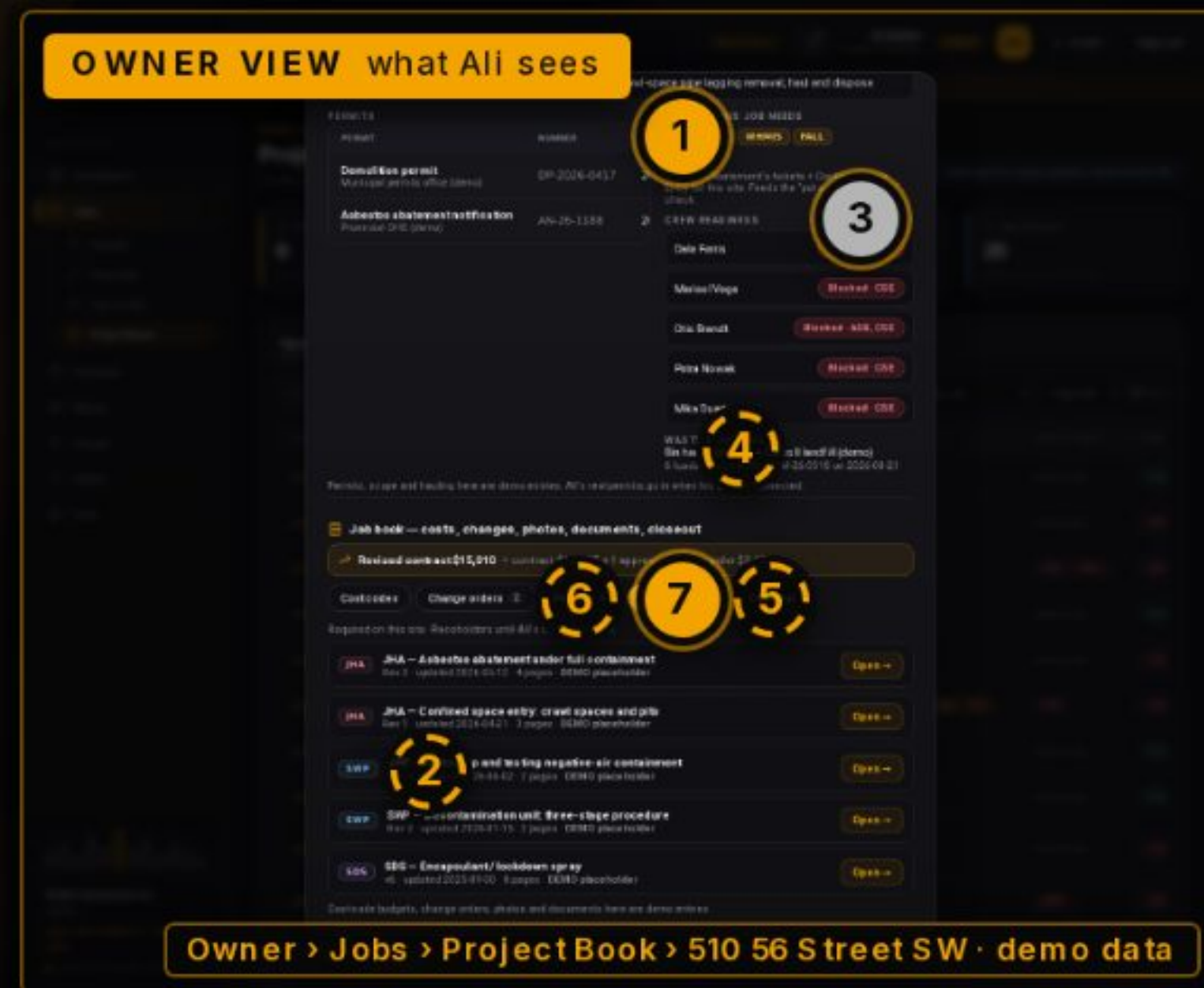
6 Insurance work: room by room, photos before / during / after, one sheet for the adjuster.

FOREMAN · NOT BUILT

7 Everything stays on the job's book for good: permits, tickets, talks, photos, documents.

BY ITSELF

Not built yet: 2, 4, 5 and 6, the four abatement documents. They need your forms first. The hollow numbers show where they will sit.



Owner > Jobs > Project Book > 510 56 Street SW · demo data

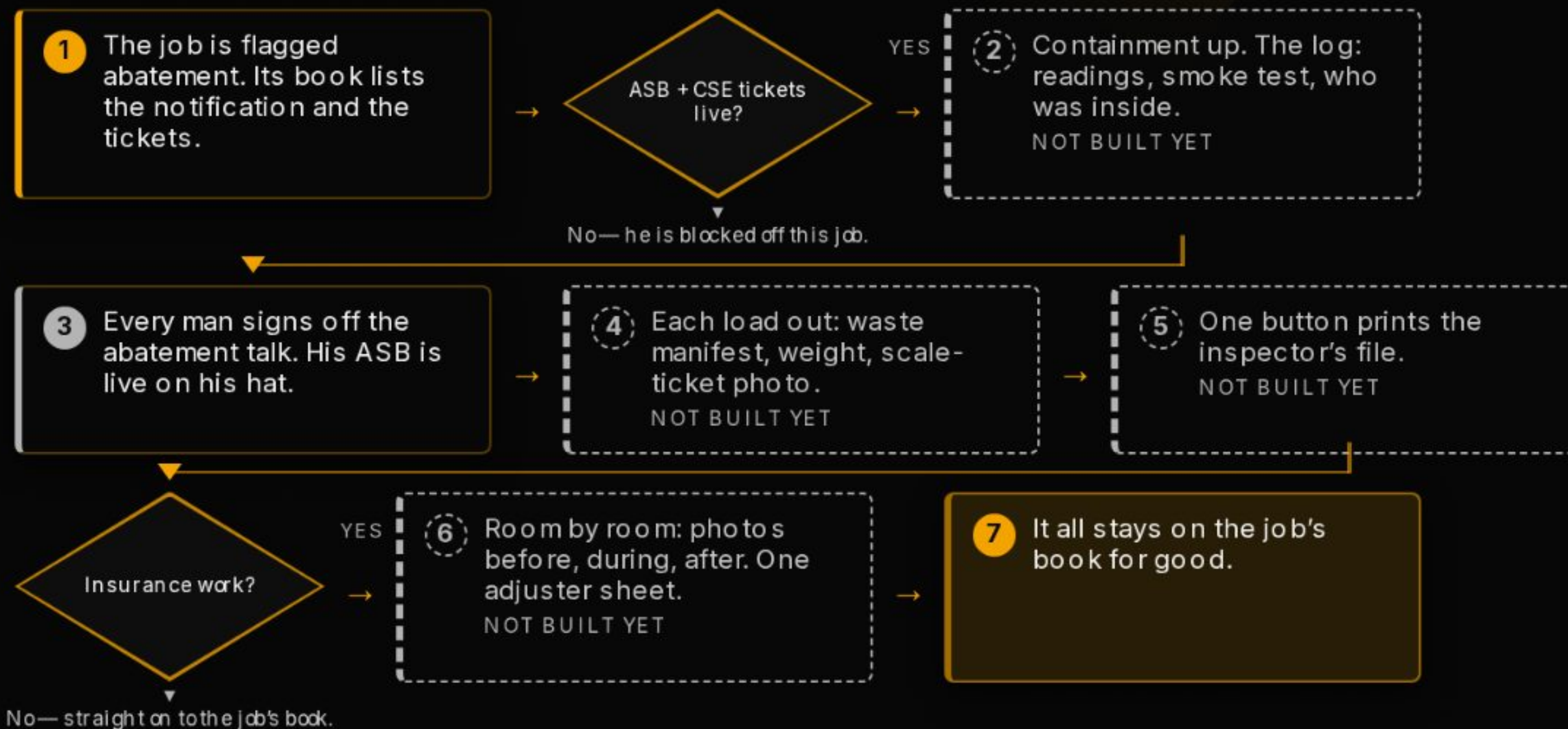
The foreman sees this same book under My Jobs, without prices. The four documents will file here, on the job.

YOU DECIDE ■ Send your containment log form ■ Send a waste manifest ■ Send what you give the adjuster ■ Send your JHAs and toolbox talks



An abatement job — the flow chart

■ You, or the app on its own ■ The foreman ■ The crew, or an inspector ▭ Not built yet ◇ where the flow splits in two



The same seven steps as the slide before. The four dashed boxes (2, 4, 5, 6) are the abatement paperwork — they need your own forms first.



Text it to run it. Four helpers working today.

■ Ask it a number

Text "what is outstanding?" and the answer comes back from your own numbers.

■ Every night

Finished jobs not yet invoiced, overdue money and holdbacks. Invoices drafted for you to send.

■ End of day

A foreman sends a voice note and it becomes a filed daily report.

■ Every week

Expiring tickets, and who cannot be booked.

Built and working today, on demo numbers.



What Ali takes into his own hands

	YOUR ITEM	YES / NO OR SEND	WHAT IT TURNS ON
1	Buy the text number (about \$10–20 a month)	Yes / no	Labourers by text. You run it by text.
2	Crew list: names, mobiles, tickets, expiry dates	Send	Texting, real tickets, real crew blocking.
3	The two text wordings (morning, end of day)	Yes / change	Texting goes live as written.
4	Fifteen minutes on QuickBooks, at your screen	Yes / no, pick a day	Real invoices and payments. The Clerk.
5	Your forms: containment log, manifest, adjuster sheet	Send	The four abatement documents.
6	A handful of past quotes	Send	The Estimator drafts quotes in your pricing.
7	Your OHS documents (JHAs, SWPs, toolbox talks)	Send	A real safety library. The Safety Officer.
8	Equipment list	Send	Real Gear pages and QR tags.
9	Hosting: your Cloudflare account, or EazyLife's	Yes / no	Your app on your account, Makki address.
10	The day the demo data comes out	Pick a date	The DEMO header comes off.

We build. You say yes to ten things.



The price, and what happens next

- **\$3,000 a month** for the four-month build.
- Then **\$500 a month**: upkeep plus unlimited help.
- Bigger changes are quoted on their own.
- It runs on demo numbers until yours are loaded.
- Log in today.